



IS NOW HIRING

MedSafe is one of the nation's leading Healthcare Compliance Consulting firms providing OSHA, HIPAA, Corporate Compliance Programs and Coding/Billing Audits

Compliance Consultant

- Provide onsite and offsite compliance consulting
- Perform on-site assessments and trainings
- Perform virtual assessments and trainings
- Document information into an online compliance platform
- Develop and maintain regulatory training materials
- Assist in the development of new programs and services

QUALIFICATIONS:

- Ideal candidates will have healthcare compliance experience
- Excellent verbal and written communication skills
- Must be organized with good time management skills
- Possess strong presentation skills

Business Development Rep

- Identify leads, manage and acquire new business
- Determine customer needs and propose appropriate service needs
- Propose customer solutions that are compliant with appropriate local, state and federal regulations
- Prepare and deliver sales proposals/presentation and follow up with key decision makers
- Utilize and maintain the company's CRM and client database system
- Develop and maintain an awareness of market behavior and competitive trends and respond accordingly.

QUALIFICATIONS:

- Excellent verbal and written communication skills
- Must be organized with good time management skills
- Experience in developing and executing territory sales strategies
- Possess strong presentation, negotiation and closing skills
- Must be self-motivated and able to work independently

If interested please contact David Hurton at dhurton@medsafecompliance.com